

Councillor
C/o Leadership Support Team
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Email: kcharles@tendringdc.gov.uk
Our ref: KC/000047

12th December 2024

Reference: Vending and Goods to Resale agreement

Dear Cllr Mick Barry,

Vending

I'm writing to inform you that the Leisure Centres currently hold mixed product vending machines onsite, of which some are maintained and filled by 2468 Group. The pilot has now ended, and due to the lack of capacity within the team at present, there is an option to extend the pilot arrangements for a period of 24 months. To note it is planned for a full procurement to proceed ahead of the ending of the 24 months.

As such, TDC would extend the current pilot for a further fix term 24-month rental agreement with 2468 Group with the benefits of a rebate structure of 5% to 15% royalties between the income line of £50.01 to £100.01. The rental includes full parts and labour. The vending machines currently provide provisions to our members wishing to purchase a light bite or drink. By going into this agreement for rental, it uplifts the royalty percentage TDC will take from the sales of products. If the agreement is terminated after the rental period a three-month notice must be given in writing.

Goods to Resale

Further to the above, the, our pilot is coming to an end with our goods to resale supplier Get Soaked & Splash About. The pilot has now ended, and due to the lack of capacity within the team at present, there is an option to extend the pilot for a further fix term 24-month agreement. To note it is planned for a full procurement to proceed ahead of the ending of the 24 months.

Under the conditions Get Soaked & Splash About would be appointed as Exclusive Supplier of swimwear, toys and inflatables. TDC will benefit by

1. Maintaining Fixed discount structure through the agreement period, subject to anything beyond control of Splash About.
2. New Bespoke Branded Headers and Marketing.
3. Free delivery on orders over £250
4. Easy to use online system – with access to special clearance discounted prices.
5. Affiliate link to the www.SplashAboutabout.com website, with 15% commission on all sales

This is an exclusivity agreement during the two-year term, during this period the only stock available for sale or display shall be that provided by the exclusive supplier. The Supplier agrees to supply a range of display systems on initial set up, free of charge. Display equipment remains the property of the Supplier.

Additional comments (if not concurring)